



Commercial Fleet Leasing and Finance Solutions

WANT TO REMOVE THE BURDEN OF OF KEEPING YOUR SELF-FUNDED FLEET ON THE ROAD

We know that no two businesses are the same, so when it comes to your fleet, you should have options. We have some of the most flexible leasing options in the industry to meet all of your transportation needs, regardless of your size or business.

Choose from a range of light, medium and heavy duty trucks, prime movers or trailer.

Control costs and increase availability

Our dedicated Fleet Management experts familiarise themselves closely with your business objectives and fleet management expectations to ensure we provide you with expert advice on selecting the right equipment for the job. Due to FleetPartners bulk buying power, your equipment is purchased at the best possible price, which minimises monthly costs.

Benefits	Full Service Lease	Non Maintained Commercial Vehicle lease	Finance Lease
Frees up working capital	●	●	●
Provides tax deductible leasing costs	●	●	●
Eliminates asset risk	●	●	
Eliminates maintenance risk	●		●
Accurate forecasting of vehicle costs through a fixed price package	●	●	●
Greater discounts through nationwide purchasing power	●	●	●
Improved cost control	●		●
Proactive asset management	●		●
Nationwide breakdown assistance	●		
Fleet finance, administration and reporting	●		●
Ownership of asset and end of lease term	●		●



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Benefits	Full Service Lease	Non Maintained Commercial Vehicle lease	Finance Lease
Vehicle specification and build management	●	●	●
One fixed monthly payment (all leasing and maintenance costs included)	●	●	●
Tailored maintenance program	●		
Eliminates maintenance risk	●		
Periodic vehicle inspections	●		
Commercial driver familiarisation	●		●
Lease term 24-120 months	●	●	●
Fleet implementation and transition workshops	●	●	●
Range of end of lease options	●		
Ability to include Fleet Management		●	●

FleetPartners 'needs based' approach examines solutions that can help with:

Risk Management

- Provides assistance in managing safety risks and regulatory compliance
- Provides optional insurance coverage
- Value-added services improve safety performance and maximise driver and fleet returns

Financial Management

- Frees up capital
- Improves cost predictability
- Insulation from used equipment value fluctuations at time of sales
- Fleet Buyout programs

Operations

- Insulates fleet from unexpected costs

- Reliability assured for the life of the vehicle
- Fleet reporting for effective management

Human Resources

- Employee transition workshops
- Driver familiarisation and behaviour programs
- Highly trained field operations staff

Customer Service

- Access to heavy vehicle fleet professionals
- 24/7 roadside and driver support
- Online access to fleet information within a secure environment

Business Strategy

- National network of maintenance, fuel and rental partners
- Customised service requirements
- Annual reviews and cost saving initiatives