



# Commercial Lease vs. Own

## INVEST IN WHAT APPRECIATES.

**Whether to own your fleet or lease it can depend on various factors. From company size and accounting requirements through to tax benefits, residual risk, balance sheet treatment and a lot more.**

While ownership can be seen as cost and time-efficient, it can deplete working capital and leave company residual risk at the time of sale. Manage your fleet and thanks to our significant national buying power and supplier relationships, our discounts have the potential to save your business thousands of dollars.

### Leasing is a value added strategy

Leasing does not require working capital to support your fleet. In fact, it can help improve capital efficiency. But that's not the only reason to lease:

#### Single source solution

There is a variety of leasing solutions available to you including: Finance Lease – the asset remains the property of FleetPartners until the final balloon payment is made at the end of the lease term;

**Non-maintained** – where you manage the asset;  
**Managed Maintenance** – whether you own or Finance lease you can set up a maintenance program that best fits your business;

**Sale and Lease back** – where you sell FleetPartners the asset and lease it back;

**Fully Maintained Operating Lease** – a comprehensive package that provides acquisition, management and disposal of vehicles. In addition to financing, it also provides vehicle specification and configuration, comprehensive maintenance, access to highly skilled technicians, licensing, permitting, compliance reporting, optional fuel and insurance, and more. Improve inventory management.

Our team has extensive knowledge of parts and fleets to help you streamline what you order and how often.

### Vehicle specification and configuration

From light to heavy duty, one truck to an entire fleet, whatever you need, FleetPartners has the expertise to help with vehicle specification and configuration. Improved cost control.

### Comprehensive maintenance

Maintenance is performed under contract to provide consistent service levels, cost controls and predictability. Services include preventive maintenance, minor and major repairs, warranty work, and one monthly comprehensive invoice for all services, including rentals and fuel. All FleetPartners equipment and processes are in compliance with OSH and other regulatory requirements.

### Technology and reporting

Optimise fleet management, engine monitoring and asset tracking with our telematics solutions. From a simple plug in device to a fully integrated wired-in solution, you can benefit from increased fuel economy, reduced vehicle downtime, higher fleet productivity and better driver safety.