



Finance Lease

IDEAL FOR BUSINESSES WHO WANT TO KEEP THE ASSET AT THE END

Full fleet funding with tax-deductible repayments.

A Finance Lease is a simple and widely used form of vehicle funding.

A Finance Lease provides more room for flexibility and cost efficiency.

As with an Operating Lease, the Finance Lease is a lease agreement where your business is able to lease a fleet of vehicles from FleetPartners for a fixed monthly repayment.

While your business retains the residual risk of these vehicles, there are also some advantages in using a Finance Lease: By changing the residual value, this solution enables you to set repayments according to your cash flow requirements, and gives you the potential to profit from a higher selling price than your residual value.

Important differences between Finance Lease & Operating Lease.

- Your business continues to be responsible for the residual value risk of the vehicle(s).

The key, is that FleetPartners maintain ownership of the vehicle over the lease term and until all payments have been made i.e. either the last monthly rental ('zero residual value' agreement) or the outstanding balance ('agreed residual value'). On receipt of the final payment FleetPartners transfer ownership of the vehicle over to you.

Benefits

One-stop-shop convenience

Simple application process

Reduce administrative work to free up your internal resources

Great discounts thanks to our nationwide purchasing power

Tax-deductible lease payments for vehicles used to generate income

Range of end of lease options – eliminate the depreciation risk and worry of disposing of your vehicles at the end of lease

Features

Available for new and second-hand vehicles valued at more than \$10,000

One fixed monthly payment

Lease terms range from 12-45 months

End of lease options include: Refinance the balloon or use your equity to trade up, extend vehicle lease or purchase leased vehicle at residual value.

