



# Operating Lease

## TAKE ADVANTAGE OF A GENUINE AND COST-EFFECTIVE ALTERNATIVE TO BUSINESS LOANS TO FUND YOUR FLEET.

With FleetPartners Operating Lease, transfer the value of your fleet off your balance sheet. Get exclusive use of your chosen vehicles throughout the lease term and manage the costs of your fleet with a convenient fixed monthly payment.

### More control

FleetPartners takes over the residual value risk on your leased vehicles and removes the hassle of managing depreciating assets or the need to replace old vehicles.

### Fully-maintained Operating Lease

Consolidate the vehicle finance and running costs into fixed monthly payments. While you get tight budget control over your vehicle costs, our highly skilled team takes over the day-to-day management. Take advantage of our strong fleet purchasing power and network of specialist suppliers to acquire vehicles for your business at a great price including maintenance, repairs, insurance registration, roadside assistance, and more.

### Managed Maintenance Operating Lease

While you retain control over managing the service and road worthiness of your vehicle/s, we schedule reminders for when they are due. By choosing to use one of our fully audited and compliant suppliers, you will also be able to access our preferential pricing and discounts for labour, parts and tyres. Any work completed through our network is billed back to you in a consolidated invoice each month, saving you the time of consolidating invoices from various suppliers.

### Potential tax savings

With an operating lease, because you never own the vehicle, all payments are treated as expenses

### Manage Work Health and Safety

An effective safety management program can help

you reduce the risk and cost of accidents and injuries; reduce insurance costs; increase driver productivity and improve driver morale and retention.

### New and Used Vehicles

Use our Operating Lease for new as well as second hand vehicles.

### End of lease options

At the end of the lease term, simply hand back the vehicle to a number of locations right across New Zealand, extend your lease or upgrade to a new vehicle. The choice is yours.

### Improved budgeting

A typical car will lose about half its value after 3 years. Lease payments provide lower monthly payments and are fixed over the term of the contract - making budgeting easier and cheaper.

### FBT

Let us help show you how you could minimise your FBT costs and internal administration of your fleet with our secure online FBT Management tool.

### Fleet management and optimisation

Our telematics solutions give you greater control and visibility on where your vehicles are travelling and how vehicles are utilised. Discounted fuel cards, online pool booking and 24/7 access to fleet reporting will help to lower costs and optimise your fleet.



## FULLY-MAINTAINED OPERATING LEASE

### Benefits

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Fully outsource your maintenance

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No residual value risk and eliminates the depreciation risk and worry of disposing of a second hand fleet

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All Operating Lease payments and expenses are fully tax deductible.

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Fixed monthly payments for vehicle finance and running costs

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Free up your businesses working capital and resources for more effective use.

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Great discounts with FleetPartners' national purchasing power

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Range of end of lease options

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Expert fleet management service including reporting and risk management

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### Features

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New and \*used passenger vehicles

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Terms of \*12 - 60 monthss

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Multiple end-of-lease options: new vehicle upgrade, lease extension or return the vehicle

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24/7 access to online reporting, including FBT

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Detailed operating cost analysis

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Monthly payments include full management cost

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## MANAGED MAINTENANCE OPERATING LEASE

### Benefits

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Manage your own vehicle servicing and road compliance while being supported by FleetPartners.

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No residual value risk

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Potential Tax deductible lease payments

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Fixed monthly payments for vehicle finance and monthly consolidated invoices for any bill-back work undertaken by our preferred supplier network.

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Access to FleetPartners' preferential pricing and discounts through our fully audited and compliant network for labour, parts and tyres.

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Range of end of lease options with no depreciation risk or disposal requirements

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Additional services to choose from include: Accident Management; RUC and Registration Management, Fuel Card Management

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### Features

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New and used passenger vehicles

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Terms of \*12 - 60 months

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Multiple end-of-lease options: new vehicle upgrade, lease extension or return the vehicle

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Online reporting.

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Important: Information is current as at March 2020 and is subject to change. The information is general in nature and does not constitute financial or tax advice. Independent financial and/or tax advice should be sought. All applications are subject to credit approval criteria. Terms and conditions, fees and charges apply.