



# Sale & Leaseback

## RELEASE CAPITAL FROM YOUR BALANCE SHEET AND TRANSFER YOUR RESIDUAL RISKS TO US

You do the calculation. Our Sale and Leaseback program allows you to liberate the cash tied up with your existing fleet, by selling it to us.

**FleetPartners will pay you for your existing fleet (valuations based on recognised industry guidelines), and then lease it back to you under an Operating Lease agreement.**

This means that FleetPartners will manage all the residual value risks associated with your fleet, relieving you of administration burdens and allowing you to control and manage the cost and continuity of your vehicles.

### Features

---

Lease terms, cycles and terminations

---

Kilometre tracking

---

Maintenance, servicing and fuel

---

Regular and detailed reports on your fleet, including FBT, Fuel and distance tracking

---

24-hour roadside assistance service

---

Driver training

---

Telematics

---

### Benefits

---

Immediate cash injection

---

Fixed monthly payment covering all costs

---

Fleet vehicle maintenance and management

---

Reduced administrative burden

---

Access to a total Vehicle management solution

---

Tax-deductible lease payments for vehicles used to generate income

---

Range of end of lease options – eliminate the depreciation risk and worry of disposing of your vehicles at the end of lease

---

No maintenance risk for 2nd hand assets

---

One-stop convenience through a simple application process

---

Great discounts enabled by our nationwide purchasing power

---

Lower FBT exposure

---

---

Fuel management and discounts

---

Registration and fine management

---

Relief vehicle

---

Fleet utilisation management and reporting

---

Accurate and clear knowledge of your fleet operations

---