

Score big wins for your business with a cash flow friendly and tax effective way to fund your commercial vehicles from FleetPartners. You can acquire the heavy commercial vehicles you need right now without a huge capital outlay to set you back.

## Why it makes sense to lease

By leasing your commercial vehicles, you conserve your valuable working capital to invest in business growth.

## Flexible finance options

Choose from a range of flexible specifically tailored finance and operating lease options.

## Accurate budgeting

Avoid budget blowouts with a fixed price package covering your vehicle finance costs as well as ongoing running and maintenance.

## One monthly payment

Minimise fleet management tasks and paperwork by financing all your fleet and operating costs with just one fixed monthly payment.

## Tighten cost control

Zero-in on operational improvements and enjoy more transparency across your entire fleet with online management and reporting.

## Improve safety and compliance

Package all scheduled manufacturer servicing and non-warranty maintenance into your lease for peace of mind that the cars your employees drive are all in excellent condition.

## Easy lease terms 24-120 months

Choose flexible contract terms to suit your business.

## Flexible end of lease options

Choose to extend your lease, refinance the residual payment, purchase the vehicle at residual value, or simply return it to one of our decommission agents.

## Compare the benefits

See table on next page.

## Save time and money with Managed Maintenance

Manage the maintenance and repairs of your vehicles simply, efficiently and compliantly.

With comprehensive Service Level Agreements in place with service providers nationwide, FleetPartners manages all aspects of your maintenance program. This includes professional workmanship, swift turnaround times, and competitive pricing.

- One monthly fee covers all paperwork and negotiations with service providers.
- One simple application covers all your vehicle requirements.
- Our significant national buying power and supplier relationships have the potential to save your business thousands of dollars.
- We charge maintenance costs to you as billed. No mark-ups. No add-ons. No additional service charges. Guaranteed.

## Commercial vehicles you can lease

Lease just about any truck, trailer or materials handling equipment you need for your business through FleetPartners Commercial. As we're non-manufacturer aligned, we provide only fit for purpose vehicles. On time. Every time.

### Trucks

From curtainsiders to refrigerated, tippers to tractor units. Our dedicated team of heavy commercial vehicle specialists will source, purchase and build a truck specifically for your requirements. With our range of leasing, finance lease and fleet management products we tailor-make a full fleet solution to suit your exact business requirements.

### Trailers

We can assist you with the right flatdeck, tanker, sideloader or skeletal to do the job. We'll help you design and build a trailer to suit any application from standard designs through to more complex builds.

## FAQs

### Why lease? At least if I own my company vehicle, I can get something back when I sell it.

Leasing gives you the option of upgrading to a new vehicle at the end of your lease and transfers the risk of managing a depreciating asset. Plus, you get access to additional discounts through the scale of buying power, and can improve your bottom line by not having your cash tied up in depreciating assets.

## Compare the Benefits

<b>Heavy Commercial Fully Maintained Operating Lease</b>	<b>Heavy Commercial Non Maintained Operating Lease</b>	<b>Finance Lease</b>
Fully outsource your maintenance	Control your own maintenance	Control your own maintenance
No asset risk	No asset risk	A great way to build vehicle assets
Tax deductible leasing costs	Tax deductible leasing costs	Tax deductible leasing costs
One, fixed monthly payment for vehicle finance as well as all maintenance and running costs	One, fixed monthly payment for the vehicle finance (maintenance costs not included)	One, fixed monthly payment for the vehicle finance (maintenance costs not included)
Accurate forecasting of all vehicle and running costs through a fixed price package	Accurate forecasting of vehicle purchase costs through a fixed price package	
Discounts through FleetPartners' national purchasing power	Discounts through FleetPartners' national purchasing power	Discounts through FleetPartners' national purchasing power
Range of end of lease options with no depreciation risk or disposal requirements	Range of end of lease options with no depreciation risk or disposal requirements	Extend your lease, refinance the residual payment, purchase the vehicle at residual value, or simply return the vehicle
Vehicle build project management	Vehicle build project management	Vehicle build project management
Lease terms from 24-120 months	Lease terms from 24-120 months	Lease terms from 24-120 months
Proactive asset management and tailored maintenance program	Ability to opt for Commercial Managed Maintenance	Ability to opt for Commercial Managed Maintenance
National breakdown assistance		
Periodic and random vehicle inspections and repair audits		
Commercial vehicle driver familiarisation programs		
Fleet finance, administration and day-to-day reporting		

Need more info? Please get in touch.